

# MEGAWATT COMPANY

BUSINESS PROFILE



## Megawatt Company

This is an experienced and vibrant company that deals with professional car accessories entailing GPS fleet tracking applications and BSL speed governors/ limiters. The company's solutions offer real-time insight into vehicle activity considering cost effective measures that saves our customers a lot of unnecessary expenditure with excellent quality delivered. The need for safety, security, information and efficiency is indeed a global necessity which has neither borders nor language barriers. The company achieves this noble mission through a team of highly skilled and experienced personnel encompassing young enthusiastic talents with a thirst to make a mark.

### FIND US

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Opposite Malik Heights  
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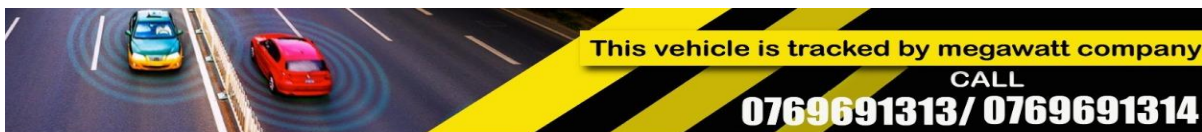
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# INTRODUCTION

Megawatt Company is a young and vibrant company that deals with professional car accessories entailing GPS fleet tracking applications and BSL speed governors/ Limiters. In addition to the professional car accessories that we offer, Megawatt Company is at the forefront in providing innovative and best practice telecommunication services, equipment and solutions to suit customers' needs. Our client's best interest is the fuel that drives us, and everything we do is guided by our values and professional ethics. We ensure that we hold ourselves accountable to the highest standards by meeting our client's needs precisely and completely. We have cultivated a working environment that provides a human, sustainable approach to earning a living, and living in our world, for our partners, employees and for our clients.

Megawatt Company has a team of highly skilled, talented and experienced personnel with a mission to deliver projects in time while employing cost effective measures and lean management processes to maximize on time and minimize on cost of projects. This saves our customers a lot of unnecessary expenditure with excellent quality delivered. We promote core communication, mediation, facilitation and consensus-building skills strengthen capacities for social change through reinforcing team cohesion and deepening customer collaboration in the company. We stand by our philosophy of excellent service and delivery at its peak; else pride ourselves in providing outstanding expertise, professionalism and customer service. Importantly backed by leading industry certifications and accreditation, and a dedicated project management team, Megawatt Company is not only committed to building sound and lasting partnerships but delivering best practice standards and performance.

## WHAT WE STAND FOR

### OUR MISSION

To provide smart solutions to today's engineering challenges by offering the most efficient and cost effective solutions.

### OUR VISION

Together building a better tomorrow

### OUR CORE VALUES

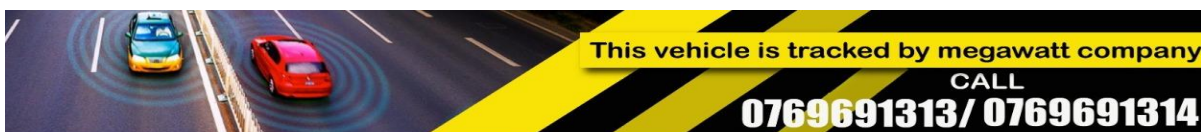
Honesty, Integrity, Timeliness, Agility

### OUR PHILOSOPHY

Excellent service delivery at its peak

### OUR SERVICE

Telecommunication & Technologies Company



# OUR SERVICES

Our intention as MEGAWATT COMPANY is to give excellent service to all our clients and make normal profits in the long run. Excellent service delivery at its peak is our philosophy and we stand by it every day. We offer the below services:

## 1. MEGAWATT TRACK SERVICES

We offer fleet management and tracking services. Our advanced tracking website gives you the power to monitor your cargo and vehicles from any computer. We use a secure web-based tracking system to gather reports about up-to-the-second route information, stops and more. Our GPS fleet management systems are applicable in any type of asset tracking scenario including truck, trailer, van, car, tuktuk, motorbikes as



various types of equipment and inventory and cargos.

The system works 24 hours a day, 7 days a week, thereby enabling you to keep a hawk's eye on your vehicle and valuable assets. Thus, your asset remains in front of your eyes irrespective of wherever they go. A combination of a wide spectrum of innovative and advanced GPS (Global Positioning System), GPRS (General Packet Radio Service) and GIS (Geographic Information System) based

technology platforms are used to provide our clients with the most precise vehicle tracking. Once one becomes our valued customer a certified, technology proven GPS tracking unit is installed by our trained installation personnel. With the password protected account on our site, you can enjoy the benefits of live tracking, historical tracking, a wide range of MIS reports and a generation of event-alerts as per your interests through the use of your phone.

This service is also useful for banks offering asset finance loans to ensure that the vehicle can be regained if the borrower forfeits the loan. These services, together with our exceptional tools, technologies and consulting, empower customers to realize extraordinary results.



### Vehicle Tracker GM902



Remote Control



Geofence



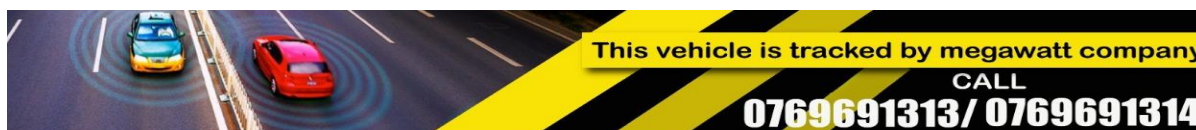
Vibration Alarm



Sleep Mode



Power-Off Alarm



## 2. ACCREDITED BSL SPEED LIMITER DISTRIBUTOR



We offer distribution services for BSL Digital Speed limiters. This is a speed limiter/governor designed according to Kenya Standard KS2295-1&2:2018. Our BSL speed limiter/governor offers your fleet efficient speed control, real time tracking and useful system reports.

With the speed limiter a vehicle cannot exceed the preset speed limit. In case of violations the speed limiter will notify the owner, speed limiter vendor and the government.

It has a capability to save data on board for 72 hours and off board for about a year with the ability to do real time tracking. The BSL speed limiters have the following features:

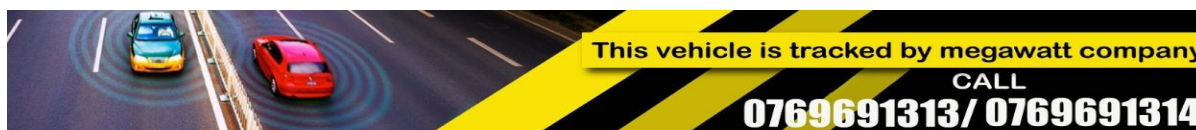
- i. GPS & Sensor speed controlled
- ii. Tamper proof circuitry
- iii. 72Hrs data storage
- iv. Reverse polarity protection
- v. Programmable speed
- vi. USB data download
- vii. Tracking capabilities among other functions

This is the best NTSA approved digital speed governors in the market.

## MEGAWATT TRACKING BUSINESS

### WHAT IS A TRACKER?

A GPS tracking unit is a navigation device normally installed in a moving vehicle or person that uses the Global Positioning System (GPS) to track the device's movements and determine its location. Data tracking software is available for smart phones with GPS capability.



## WHAT OUR TRACKER DOES?

There are very many functions that the GPS GM902 and GX805s are capable of performing. These functions are 99% guaranteed from the services we've been offering for more than two years in the industry. Megawatt Track company is capable of offering the below functions to our clients:

### 1. Fleet Management Services



We give you one solution to your many problems. Add all your vehicles to your account and be able to manage their location from one single point. You can add access rights to your staff to do the work for you.

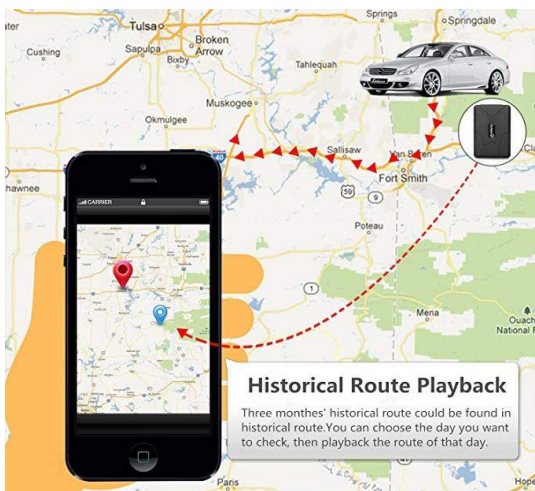
The number of vehicles on the platform is limited to the ability of fleet owner. We consider more than 10 vehicles a fleet.

### 2. Geo-Fencing Services

Set a geo-fence and you will get an alert message when the device exits the range of fence. This gives one a peace of mind.

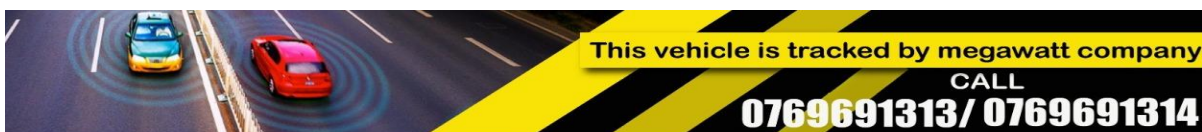


### 3. Historical Route Playback



The device will save the historical route. Users can play the route on an APP or software. This product can keep 3 months of route information.

The playback follows the route precisely as the route the vehicle took informing you of the stops and duration taken at the stop points.



#### 4. Real Time tracking



View the real-time position on the APP (Android/iOS/Windows) or sends a message to the mobile with the link of vehicles position at the specific time.

Accuracy of the device up-to 5m guaranteed with Safaricom 4G+ network at full bar.

#### 5. Vibration Alarm

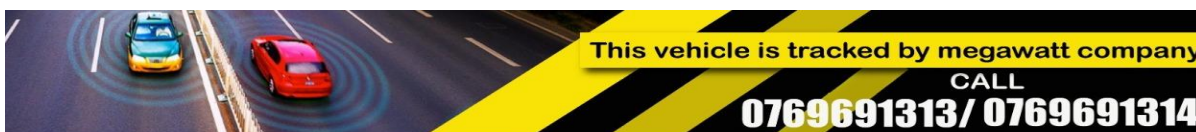
With a shock sensor built-in, it will send warning message when the car is shaking among other alerts in order to secure your vehicle 24/7.

## PRODUCT ATTRIBUTES

In addition to the functions listed above, our devices have other characteristics that will help you understand further its capabilities.

- i. GSM Frequency: Globally commonly used Quad band
- ii. Size: 87\*43\*14 (thick mm)
- iii. Positioning Accuracy: 5 meters. 2D RMS
- iv. Network Frequencies: GSM850/900/1800/1900MHZ
- v. Working Humidity: 20% -80% RH
- vi. Network: GSM/GPRS (classic 12/TCP/IP)
- vii. Model: GM 902/GX805s
- viii. Weight: 50g
- ix. Working Temperature: -20°C to + 70°C
- x. First start duration: Cold start 38S Warm start 32S Hot start 1S

#### Motorbike & electrical motorbike's recommended installation position:



# CATEGORIES OF TRACKING WE OFFER

## 1. INDIVIDUAL VEHICLE TRACKING



Nowadays, thieves are active thus we are nervous every day. Aside from that, we might decide to lend our car and end up getting all upset when the car is not returned on time. Don't be worried, we got you covered.

This service is available for personal or individual vehicles, namely:

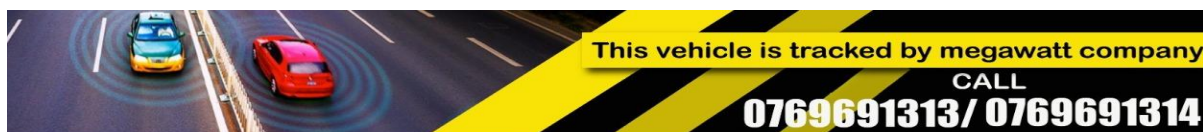
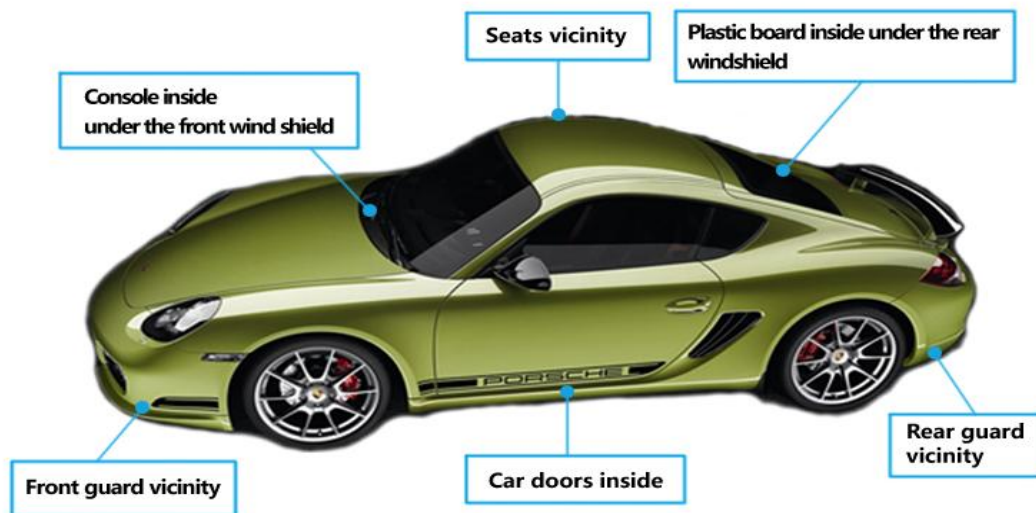
- i. TukTuk
- ii. Motorbike
- iii. Personal Cars
- iv. Uber/Bolt Taxis

As long as you on wheels, we secure your wheels. The type of tracker used for this type of vehicles is the GM 902/GX805s.

All prices above are exclusive of VAT. A renewal subscription fee is charged for the second and subsequent years shall be charged. This will be for platform subscription and tracker certificate.

Installation of this device under this category takes 30 minutes and 15minutes online set up. Within one hour you will be all set up and ready to track your vehicle.

### Car's recommended installation position:





## 2. LOGBOOK CREDIT FINANCIERS

This service is very useful for banks or financial institutions that offer asset finance loans to ensure that the vehicle can be regained if the borrower forfeits the loan.

These services, together with our exceptional tools, technologies and consulting empower the financiers' money is secured until it's all repaid.



For this category, the client buys trackers in quota groupings as in tables below. An account is created for the client where s/he tracks the installed trackers vs the ones pending installations. Once the tracker is paid for, it becomes property of the client and we only charge yearly subscription, installation and recovery fee.

The moment all the clients' devices have been installed, s/he is required to purchase other quota units to be added to the account for installation.

Installation of this device under this category takes 30 minutes and 15minutes online set up. Within one hour you will be all set up and ready to track your vehicle.

### 1. PURCHASE OF TRACKERS

This category is offered in quota groupings, trackers under this category will be sold in quotas:

Quota Groupings	Naming
25	1 <sup>st</sup> Quota
50	2 <sup>nd</sup> Quota
75	3 <sup>rd</sup> Quota
100	4 <sup>th</sup> Quota

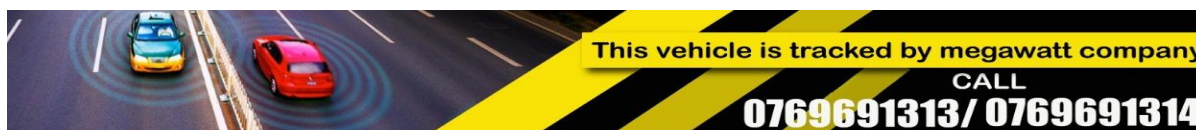
All prices above are exclusive of VAT.

### 2. INSTALLATION RATE OF TRACKERS

Depending on the type of vehicle, our installation and recovery fee defer from one type to another. Time taken for installation also defers from one vehicle to another. So does the rate of installation fee charged for these installations.

All prices above are exclusive of VAT.

A renewal subscription fee of 3,000 for the second and subsequent years shall be charged. This will be for platform subscription, tracker certificate and stickers.



### 3. FLEET OWNERS

This category consists of clients with more than ten vehicles or a company which may include taxis among others. With a small plug and play fleet megawatt vehicle tracking device, you can keep an eye on your fleet from almost anywhere in real time. By tracking logistical data, speed, fuel usage, engine performance and much more, you can make informed decisions about fuel management, route optimization and proactive maintenance.



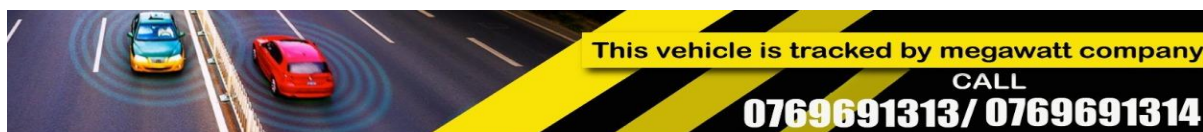
### 4. CARGO TRACKING

Aside from vehicle tracking, cargo tracking is very Key at this time and age. For this service, one is able to do real time tracking of any merchandise one needs to protect and manage through the control of all possible events and situations, its automatic remote operation, system stability and continuity. The features for this product entail:

- i. Monitor your cargo's movements directly from your phone
- ii. Receive an SMS when your merchandise is moved or leaves a Geo-fence
- iii. Send an SMS to receive a GPS location from your tracking device
- iv. Speed reporting, trip reporting, zone monitoring, automated time and distance based location reporting



This service prevents a client's cargo or goods or valuable assets from getting stolen. As one is able to track the movement of the cargo from the time it leaves the initial destination up to the final destination.



# CERTIFICATIONS

We as Megawatt Company strive to do all that is permitted by the laws of the land of Kenya and achieve our aim and business goals. We are fully certified as per the laws of the land of Kenya. Find attached the certificates that we have include:

- i. Certificate of Incorporation
- ii. Tax compliance Certificate
- iii. Nairobi Business Permit
- iv. Sample Installation Certificate

We push to operate around a healthy business environment.

# OUR PARTNERS

We are looking forward for you to join us

